# momentum

corporate

# FundsAtWork Umbrella Funds Choice of default investment portfolio (advisory body)

To help you make an informed decision, please read the relevant minimum disclosure document, also known as a fund fact sheet, for each of the investment portfolios. These documents explain the nature of the investment portfolio and highlight possible risks associated with investing in it. As this information can change, please make sure that you have the most recent fund fact sheets. You can obtain the fund fact sheets from your financial adviser or the investment manager. Please complete the form in consultation with your financial adviser.

Please fill in this form in the fields provided. Use the tab key to move from one field to the next.

Complete and send the form back to us via email to FAWInvestmentQueries@momentum.co.za or fax it to +27 (0)12 675 3970.

# Section 1: Employer details

Employer's full name		
Name of fund	FundsAtWork Umbrella Pension Fund	FundsAtWork Umbrella Provident Fund

**Category description:** Please include the description(s) of the category or categories of members for whom you are choosing the default employerselected portfolio. You may have to complete more than one form if your default employer-selected portfolio does not apply to all the categories of members. Although your scheme may not have members in all the product options, the default employer-selected portfolio must be set up for all the product options if members are expected to be defaulted into a different product option in future.

## Section 2: Default investment portfolio choices and product options

Founder       Provider       Entrepreneur         Please include all current portfolios and percentage of asset allocation:       % asset allocation         Switch from: Existing default employer-selected portfolio(s)       % asset         Image: Switch from: Existing default employer-selected portfolio(s)       Image: Switch from: Switch from: Switch from: Switch from: Existing default employer-selected portfolio(s)         Image: Switch from: Existing default employer-selected portfolio(s)       Image: Switch from: Switch from: Switch from: Switch fo:	Please indicate if your switch applies to	<b>:</b>		
Switch from: Product option Founder Provider Entrepreneur Please include all current portfolios and percentage of asset allocation: Switch from: Existing default employer-selected portfolio(s) % asset allocation // asset allocation // asset // asset		Accumulated retirement savings	Future contribution allocation	Both
Product option Founder Provider Entrepreneur  Please include all current portfolios and percentage of asset allocation:  Switch from: Existing default employer-selected portfolio(s)  We asset allocation  Very important: The allocation MUST add up to 100%.  Switch to:  Product option Founder Provider Entrepreneur  Please change to the new default employer-selected portfolio(s) and include the percentage asset allocation.  Please also specify the run term (years to retirement) if the new selection is a lifestage model.  % asset %	Note: Lifestage models apply to both a	accumulated retirement savings and f	uture contribution allocation.	
Please include all current portfolios and percentage of asset allocation:  Switch from: Existing default employer-selected portfolio(s)  We asset allocation  Allo	Switch from:			
Switch from: Existing default employer-selected portfolio(s) % asset allocation % asset allocation % asset allocation	Product option	Founder Provider E	ntrepreneur	
Addition allocation allocation allocation	Please include all current portfolios an	nd percentage of asset allocation:		
Switch to: Product option Founder Provider Entrepreneur Please change to the new default employer-selected portfolio(s) and include the percentage asset allocation. Please also specify the run term (years to retirement) if the new selection is a lifestage model. Switch to: New default employer-selected portfolio(s) % asset	Switch from: Existing default employer-s	selected portfolio(s)		
Switch to: Product option Founder Provider Entrepreneur Please change to the new default employer-selected portfolio(s) and include the percentage asset allocation. Please also specify the run term (years to retirement) if the new selection is a lifestage model. Switch to: New default employer-selected portfolio(s) % asset				
Switch to: Product option Founder Provider Entrepreneur Please change to the new default employer-selected portfolio(s) and include the percentage asset allocation. Please also specify the run term (years to retirement) if the new selection is a lifestage model. Switch to: New default employer-selected portfolio(s) % asset				
Switch to: Product option Founder Provider Entrepreneur Please change to the new default employer-selected portfolio(s) and include the percentage asset allocation. Please also specify the run term (years to retirement) if the new selection is a lifestage model. Switch to: New default employer-selected portfolio(s) % asset				
Switch to: Product option Founder Provider Entrepreneur Please change to the new default employer-selected portfolio(s) and include the percentage asset allocation. Please also specify the run term (years to retirement) if the new selection is a lifestage model. Switch to: New default employer-selected portfolio(s) % asset				
Switch to: Product option Founder Provider Entrepreneur Please change to the new default employer-selected portfolio(s) and include the percentage asset allocation. Please also specify the run term (years to retirement) if the new selection is a lifestage model. Switch to: New default employer-selected portfolio(s) % asset				
Product option       Founder       Provider       Entrepreneur         Please change to the new default employer-selected portfolio(s) and include the percentage asset allocation.       Please also specify the run term (years to retirement) if the new selection is a lifestage model.         Switch to:       New default employer-selected portfolio(s)       % asset	Very important: The allocation MUST a	idd up to 100%.		
Please change to the new default employer-selected portfolio(s) and include the percentage asset allocation. Please also specify the run term (years to retirement) if the new selection is a lifestage model.	Switch to:			
Please also specify the run term (years to retirement) if the new selection is a lifestage model. % asset % asset	Product option	Founder Provider E	ntrepreneur	
Switch to: New default employer-selected portfolio(s)				
	Switch to: New default employer-selecte	ed portfolio(s)		

Very important: The allocation MUST add up to 100%.

1 мев0270522

The FundsAtWork Umbrella Funds offer three options from which the employer must select a default portfolio for its members.

Please select from the options below the portfolio(s) you choose to be your default employer-selected portfolio and complete the following
mandatory sections relevant to the option selected as indicated.

	Trustee Default Investment Portfolios	Trustee pre-approved portfolios	Employer-selected portfolios
Product options	Founder and Provider	The Enhanced, Classic and Target Lifestages are available on Provider and Entrepreneur. The guaranteed portfolios are available on Founder, Provider and Entrepreneur.	Any of the available investment portfolios for the product option(s) you have chosen.
Selection of portfolios	Momentum Default Lifestage     Momentum Conservative Default Lifestage     Momentum Universal Smooth-Edge Fund     Bonus Series 2021	<ul> <li>Momentum Enhanced Lifestages</li> <li>Momentum Classic Lifestages</li> <li>Momentum Target Lifestages</li> <li>Momentum Passive Lifestages</li> <li>Momentum Enhanced Factor 4</li> <li>Momentum guaranteed or smooth bonus portfolios</li> <li>Momentum Shari'ah-compliant portfolios</li> </ul>	Any of the available investment portfolios for the product option(s) you have chosen.
Trustee approval process	<b>Already approved:</b> This is the trustees' choice as a default for the Funds.	<b>Simplified process:</b> Trustees must review if satisfactory reasons are provided by you for choosing one of the trustee pre- approved portfolios, taking into account the profile of your employees	<b>More onerous process:</b> The trustees will have to approve the employer-selected portfolios taking into account the profile of your employees, the requirements of the default regulation as well as the motivation why the selected portfolio is more appropriate than the Trustee Default Investment Portfolio.
Ongoing review process	Annually	Annually	You must confirm annually that the portfolios remain appropriate for all members who will default into them. If you don't, the members' investments will be switched to the Trustee Default Investment Portfolio.

# Section 3: Trustee Default Investment Portfolios

Portfolio		
Available on Founder and Provider	Momentum Default Smooth Edge Bonus Series 2021 - Click here	
Available on Dravider anty	Momentum Conservative Default Lifestage - Click here	
Available on Provider only	Momentum Default Lifestage - Click here	

## Section 4: Trustee pre-approved portfolios

The trustees of the Funds have compiled a pre-approved list of investment portfolios that can be selected as the employer-selected portfolio. The employer is required to confirm in writing the reason for selecting one of the pre-approved portfolios as their default.

# Please select the pre-approved portfolio as your default investment after considering the reason, by ticking next to the name of the portfolio. If you complete this section, you confirm that the default is appropriate for the members of the scheme.

#### Momentum Enhanced Lifestages

Reason:

The portfolio range has a life stage model, which allows a member of a retirement fund to switch from a more aggressive investment portfolio with longer terms to retirement to more conservative and, ultimately, defensive portfolios as a member approaches retirement. The underlying portfolio building blocks in the lifestage model are actively managed and they use a combination of asset classes, including alternative asset classes like hedge funds and private equity, managed by multiple investment managers with different investment strategies to achieve its objectives. Due to the higher diversification the volatility of the underlying portfolios is likely to be lower.

## Momentum Classic Lifestages

Reason:

The portfolio range has a life stage model, which allows a member of a retirement fund to switch from a more aggressive investment portfolio with longer terms to retirement to more conservative and, ultimately, defensive portfolios as a member approaches retirement. The underlying portfolio building blocks in the lifestage model are actively managed and they use mainly traditional asset classes, managed by multiple investment managers with different investment strategies (or styles) to achieve its objectives.

#### Momentum Target Lifestages

## Reason:

Although the life stage arrangement (ie the inflation plus objectives of the different portfolio building blocks and the glide path) is very similar to the Trustee Default Investment Portfolio, the underlying portfolio building blocks are differently constructed. Most of the underlying asset classes of the Momentum Target portfolios are managed on either a passive or enhanced passive basis. This allows for lower investment management fees being charged, which is important to the employer and the members, given that the portfolios will most likely achieve their inflation plus objectives over the respective periods. The employer and the members are aware that the portfolios are less diversified than the actively managed portfolios and that they mainly invest in traditional asset classes. As a result, the volatility of the Momentum Target range could be higher than actively managed portfolios.

### Momentum Passive Lifestage

#### Reason:

Although the life stage arrangement (ie the glide path) is very similar to the Trustee Default Investment Portfolio, the underlying portfolio building blocks are differently constructed. Most of the underlying asset classes of the Momentum Passive portfolios are managed on a pure passive basis. This allows for lower investment management fees being charged, which is important to the employer and the members given that the portfolios will most likely achieve their inflation plus objectives over the respective periods. The employer and the members are aware that the portfolios are less diversified than the actively managed portfolios and that they mainly invest in traditional asset classes. As a result, the volatility of the Momentum Passive range could be higher than actively managed portfolios.

#### Momentum Enhanced Factor 4

## Reason:

This portfolio is aimed at members who are in the pre-retirement and consolidation phase of investing. It has a short- to medium-term investment horizon and, the aim is to maintain an average exposure of 40% to growth asset classes (local and global equities and property). The remaining exposure is to asset classes that should preserve the purchasing power of the capital accumulated. The portfolio consists of the full universe of asset classes, including global investments of up to 30% (excluding Africa), and alternative asset classes. The allocation between asset classes is actively managed, taking the market environment into account. Through the optimum selection of asset classes, the probability of achieving the outcome is maximised within acceptable risk parameters. Performance fees may be paid within investment mandates, if they sufficiently enhance investment returns after fees.

### Momentum Multi-Manager Shari'ah

Reason:

This investment portfolio has been specifically constructed in accordance with Shari'ah, the sacred law of the religion of Islam, as well as the regulatory and investment-return requirements of a retirement fund member.

#### Smooth bonus portfolios

Please specify the portfolio. By selecting a guaranteed portfolio you agree that you understand that a market value adjustment (MVA) may apply.

	Momentum Universal Multi-Manager Smooth Growth Fund
	Momentum Universal Smart Guaranteed +3
	Momentum Universal Smooth-Edge Fund Bonus Series 2021
	When investing into portfolios that offer a capital guarantee, an MVA might apply when assets are switched out of these portfolios. Members should be made aware that an MVA will apply if the market value of the portfolio is below the book value and the employer terminates their participation in FundsAtWork or the members switches out of the portfolio. The MVA will not apply to benefit payments, such as retirement, disability, resignations and retrenchments.
_	

#### Reason:

The portfolio is a guaranteed portfolio and the monthly bonuses (returns) before fees, will never be negative. The employer and the members cannot tolerate negative returns and it is important that they invest in a guaranteed portfolio. The employer and the members are aware that guaranteed portfolios often target lower returns, after fees, than aggressively managed market-linked portfolios because of the guarantee that is provided. The employer and the members are aware of the capital charge and the MVA.

## Section 5: Employer-selected portfolios

The employer-selected portfolio(s) will be presented to the trustees for approval and will only be implemented after they have approved them.

### Please confirm that the employer-selected portfolio(s) comply with the default legislation by ticking all the requirements listed below:

Co	nfirmation requirement	$\checkmark$
1.	The chosen employer-selected default portfolio(s) are appropriate for the profile of your members.	
2.	The employer-selected default portfolio(s) is reasonably priced and competitive for you.	
3.	There are no complex fee structures.	
4.	Both active and passive strategies have been considered in the construction of the employer-selected default portfolio(s).	
5.	There are no loyalty bonuses linked to the portfolios selected.	
6.	The employer-selected default portfolio(s) will be reviewed annually and the appropriateness will be confirmed in writing.	
7.	Members are aware that they are not locked into the employer-selected default portfolio(s) and can opt out and switch into portfolios of their choice.	

# Section 6: Members affected

The default investment portfolio option requested in this form applies to:

All members

A selection of members

If the option is applicable to a selection of members, please submit a list of those members to <u>FAWInvestmentQueries@momentum.co.za</u>. To adhere to the Protection of Personal Information Act (POPIA), only the member number (Perno) should be submitted (ie no other personal details should be reflected on the list).

Member number (Perno)				

# Section 7: Section 14 transfer

Should any future contributions be invested in lifestages, the section 14 value must be invested in lifestages.

Please invest the money transferred to the Funds from another pension or provident fund as follows:

Name of investment portfolio(s)	% allocation (must add up to 100%)

# Section 8: Advisory body details

This section relates to the advisory body being authorised to sign documents in respect of your participation in the Fund(s). The advisory body must have more member representatives than employer representatives.

M M

All the advisory body members must authorise this product option/investment portfolio selection.

Passed at an advisory body meeting held on:

The members have been fully informed, in writing, of the impact of the default investment option.

I agree that Momentum Corporate may process all information that I provide on this form. I understand that the information will be processed according to the Protection of Personal Information Act, 2013 and Momentum Corporate's strict policies on protecting the confidentiality of my personal information.

Yat

I agree that Momentum Corporate may use my personal information to provide and administer retirement fund investment and insurance solutions and share my personal information with Momentum Corporate's partners and contracted service providers, who are legally bound to protect the information.

Click here to read the full privacy notice.

Representative	Member Employer
First name	
Surname	
Email address	
Signature	Signed at         D         D         M         M         -         2         0         Y         Y

Representative	Member Employer
First name	
Surname	
Email address	
	Signed at
	Date         D         -         M         M         -         2         0         Y         Y
Representative	Member Employer
First name	
Surname	
Email address	
	Signed at
	Date         D         -         M         -         2         0         Y         Y
Representative	Member Employer
First name	
Surname	
Email address	
	Signed at
	Date         D         -         M         -         2         0         Y         Y

## Section 9: Terms and conditions

- 1. Momentum Corporate will process a valid instruction to switch a product option or investment portfolio within 7 working days after it has received the correct and valid instruction. Momentum Corporate will process a valid instruction to change both the product option and investment portfolio within 14 working days after it has received the correct and valid instruction. In the event of bulk transaction instructions, Momentum Corporate may need to structure it over a longer period, as agreed by the investment manager. A bulk transaction is where the total investments involved equals or exceeds the percentage of the portfolio's total assets specified by the specific portfolio manager. A valid instruction to switch from market linked portfolios can take up to 30 working days to process and passive portfolios can take up to 90 working days to process.
- 2. Please ensure that you track this instruction via the website, www.momentum.co.za. Inform our client contact centre on 0860 65 75 85 within 20 working days of submitting this form if the instruction was not executed or executed incorrectly by Momentum Corporate. After the expiry of 20 working days, Momentum Corporate will not accept any liability or responsibility whatsoever for any losses incurred resulting from the incorrect execution of your instruction.
- 3. Note that if a selected portfolio is capped, the switch instruction in this form will not be executed in its entirety.
- 4. Momentum Corporate will not be liable for any losses the member incurs if the information the advisory body supplies is unclear, illegible or incorrect in any way.
- 5. An instruction will only be considered to be correct and valid if all of the following and such other requirements as Momentum Corporate may determine from time to time are met:
  - The instruction must be in writing;
  - The instruction must be readable;
  - · The instruction must be on the form and in the format decided on by the trustees of the Fund;
  - The form must be signed;
  - The portfolio that is chosen must be clear;
  - The portfolio that is chosen must be available;
  - The allocation between different portfolios must add up to 100% (where applicable);
  - · The investment allocation following execution of the investment instruction must comply with Regulation 28 of the Pension Funds Act;
  - The instruction must be addressed to the person as specified by Momentum Corporate, and
  - The instruction must be sent to the facsimile number or email address as specified by Momentum Corporate.
  - The investment instruction can be submitted to Momentum Corporate in one of the following ways:

by fax;

6

- via the online internet portal using the relevant user identification and security code;
- · by email from the advisory body; or

the trustee approval.

- where the administration system of the administrator allows for it, via voice-recorded transaction, subject to the terms and conditions determined by Momentum Corporate.
- 7. The instruction will not apply to a member who opted out of the product option and investment portfolio that the advisory body selected.
- If, for whatever reason, Momentum Corporate does not receive correct and valid instructions, the instructions will not be executed and the retirement savings account balances, future contribution and transfer amount, if applicable, of the members will be kept in the current investment portfolio.
   The employer-selected default must be presented to the trustees for approval and will only be implemented as the employer default upon receipt of
- 10. The advisory body choice will apply to all members unless an individual member chooses to opt out in their personal capacity.

## Section 10: Trustee approval (or authorised Momentum Corporate representative)

Trustee approval for the employer-selected portfolios to be loaded as the employer default.

First name			
Surname	[		
Designation			
		Signed at	
	Signature	Date	D - M M - 2 0 Y Y

When you sign this form by inserting a digital signature it confirms that the information provided is true and correct.

### Options to sign the form:

- 1. Print out the form, sign and scan it and send it back via email to FAWInvestmentQueries@momentum.co.za or fax it to +27 (0)12 675 3970.
- 2. Place your scanned signature in the signature block.
- How to use a scanned signature:
  - Select the 'comments' tab from your menu in Adobe.
  - Select the 'add stamp' icon.
  - Select custom stamps.
  - Create custom stamps.
  - You can now browse and upload your signature to save it as a custom stamp under 'sign here' in Adobe.
  - You can now go back to your 'stamps' icon and select 'sign here' and select your saved signature.
  - Place it in the document and save the document.
  - Store your scanned signature in a safe place on your computer.

When you want to print the form to complete by hand you can turn off the field highlights by selecting the "highlight existing fields" on the top right hand corner of your screen.

Momentum Metropolitan Life Limited

268 West Avenue Centurion 0157 PO Box 7400 Centurion 0046 South Africa The Marc, 129 Rivonia Rd, Sandown, Sandton 2196, PO Box, Sandton, South Africa Tel +0860 65 75 85 Fax +27 (0)12 675 3970

Parc du Cap 4, Mispel Road, Bellville, Cape Town 7530, PO Box 2212, Bellville 7535, South Africa Tel +27 (0)21 940 5911 Fax +27 (0)21 940 4320

momentumcorporateclient@momentum.co.za www.momentum.co.za/momentum/business Momentum Corporate is a part of Momentum Metropolitan Life Limited (registration number 1904/002186/06), a licensed life insurer, authorised financial services (FSP6406) and registered credit provider.

6