momentum

for your financial wellness

FundsAtWork Housing loan guarantee

Whether it's a flat or house, our home is very important. Not only is it our shelter and protection, but it's the place we get together with friends and family, raise our children, dream our dreams and make special memories. For many people, buying a home is also the biggest investment they will ever make. Sadly many South Africans struggle to get the loan they need to buy their dream home.

At FundsAtWork, we understand how important owning a home is. We offer housing loan guarantees to our FundsAtWork Pension and Provident Fund members to get the finance they need to buy a home or land to build a house, improve an existing home or pay off another housing loan.

The loans are provided by First National Bank (FNB) and Standard Bank.



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The benefits of a home loan guarantee:

- No bond registration costs and no property assessment fees.
- **A quick and efficient** application process.
- Preferential interest rates.
 - FNB interest rates depend on the size of the loan and are lower than the prime lending rate.
 - Standard Bank offers loans at the prime lending rate on all loan amounts.
- Monthly loan repayments are **easy and hassle-free**, simply deducted from the member's salary or wages by their employer.
- Access to a further loan after the member has paid the first loan for three months, as long as there is enough money in their retirement savings account, their repayments are up to date and the bank's requirements are met.
- Members are kept informed with home loan statements issued four times a year by the banks.
- Members can also get an up-to-date benefit statement any time by visiting <u>www.momentum.co.za</u> or by calling the FundsAtWork client contact centre on **0860 65 75 85**.



How does the housing loan guarantee work?



- Building quotations, plans or an offer to purchase.
- A completed loan application form.
- When the member has completed the bank's application form, their employer sends the application and supporting documents to the bank.
- Once the bank has completed credit and affordability checks, they will request FundsAtWork's approval.
- FundsAtWork will validate the member's details and the maximum loan amount by sending the bank the confirmation of the home loan guarantee approval.
- Once approval is received, the bank pays the home loan amount into the member's bank account.

How does the housing loan guarantee work? (continued)

6. What happens to the part of the retirement savings used to back the home loan?

- The part of the member's retirement savings used to back their housing loan guarantee is invested in the Momentum Enhanced Factor 3 investment portfolio.
- This amount stays in this portfolio until the loan is fully repaid. When the bank confirms the loan has been repaid, the money is switched to the same investment portfolio(s) as the member's future contribution investments.

8. What happens when the member's circumstances change?

• If a member resigns?

- The money in their retirement savings account will be used to pay off the loan. Any amount remaining after the payment to the bank will be paid to the member after tax has been deducted.
- If the member becomes disabled or dies?
 - Any amount still owed will be paid by the money in their retirement savings account.
- If the member is struggling financially?
 - If the member is struggling to pay their instalment and wants to reduce their loan repayment, they can ask their employer to request the bank to extend the period they have to repay the loan.

7. How does repayment of the loan work?

The employer will deduct the monthly repayment amount from the member's salary and pay it to the bank.

- The maximum time to repay the loan is 20 years or normal retirement age, whichever comes first.
- The interest rate on the loan is linked to the bank's prime lending rate, which can go up and down.
- If interest rates rise, the time to repay the loan will be increased unless they are close to retirement.

This comparison may help members to choose a bank.

	FNB	Standard Bank
Costs	FundsAtWork administration fee R17 (excl. VAT) pm	FundsAtWork administration fee R17 (excl. VAT) pm
	FNB administration fee R6.90 pm	Standard Bank administration fee R20.50 (incl. VAT) pm
		Standard Bank initiation fee A once off fee of R450 is charged on all successful loans that result in a credit agreement.
Interest rate	Loan amounts up to R50 000 - *Prime less 0.5% Loan amounts over R50 000 - Prime less 0.75%	The interest rate is negotiated by the member and is limited to the prime rate.
	*Prime refers to the prime interest rate, which is what banks charge their most secure, creditworthy customers who take out loans.	
Loan limits	Minimum loan term 12 months	Minimum loan term 24 months
	Maximum loan term 240 months or the number of months up to the member's retirement age	Maximum loan term 240 months or the number of months up to the member's retirement age
	Minimum loan amount R5 000	Minimum loan amount R5 000
	Minimum monthly loan repayment R100	Minimum monthly loan repayment R200
	Maximum loan amount on the FundsAtWork Umbrella Provident Fund	Maximum loan amount on the FundsAtWork Umbrella Provident Fund
	64% of the withdrawal benefit at time of application	64% of the withdrawal benefit at time of application
	Maximum loan amount on the FundsAtWork Umbrella Pension Fund	Maximum loan amount on the FundsAtWork Umbrella Pension Fund
	 64% of the member's withdrawal benefit at time of application if the member is younger than 50 years 64% of a 1/3rd of the member's withdrawal benefit (or 21% of the full withdrawal benefit) at time of application if the member is 50 years or older 	 64% of the member's withdrawal benefit at time of application if the member is younger than 50 years 64% of a 1/3rd of the member's withdrawal benefit (or 21% of the full withdrawal benefit) at time of application if the member is 50 years or older
	In addition to the above limits, FNB will consider the amount that the member can afford to pay every month, which can be up to 25% of monthly salary or wages after deductions.	In addition to the above limits, Standard Bank will consider the amount that the member can afford to pay every month, which can be up to 25% of monthly salary or wages after deductions.
	All loans are subject to the National Credit Act for approval and affordability	All loans are subject to the National Credit Act for approval and affordability
General	 A loan with FNB includes: 30-minute legal assistance consultation Medical assistance help-line Ambulance service Teacher line R5 000 guaranteed cover for hospital admission if the member has no medical scheme cover Transportation of the deceased to a burial place within SA Home assistance line, gardening and DIY helpline; and Financial education All processes related to the delivery of these services are National Credit Act compliant. 	 A loan with Standard Banks includes: Quarterly home loan statements A dedicated call centre for queries Financial education A clear explanation of the cost of credit during a face-to-face meeting between the member and loan writer No penalties on early settlement of the loan A 5-day pre-agreement quotation, which gives the member the option of cancelling the loan agreement within 5 working days Processing of the loan application within 15 business days, provided all the necessary information/ documentation is supplied All processes related to the delivery of these services are National Credit Act compliant.



Service provider contact information

FNB:

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FNB Cape Town:

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STANDARD BANK:

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